

# Teracom Training Institute

The best in telecom training and certification - since 1992

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## Price List – Online Courses & Certifications

Products available:

- Certification Package: Courses + Certification Exam
- Certification Package Bundle: multiple Certification Packages with discount
- Individual Courses: Course only, with exam and course completion certificate
- Certification Exam: Certification Exam only, without Courses

All options are Unlimited Plan, which allows unlimited repeats of courses and exams.

Courses, Certification Packages and Course Packages: 30-day 100% money-back guarantee.

Limited to one refund per person per course.

Certification Exam only: no refunds.

Volume discount on Certification Packages and Online Courses: 40% for 5+ seats.

Volume discount on Certification Bundles including CTSME: additional 20% discount for 5+ seats.

### Certification Packages

	1 Seat	5+ Seats
<b>L4210 CTNS CERTIFIED TELECOMMUNICATIONS NETWORK SPECIALIST</b>	<b>\$695</b>	<b>\$417</b>
2241 INTRODUCTION TO BROADBAND CONVERGED IP TELECOM		
2206 WIRELESS TELECOMMUNICATIONS		
2221 FUNDAMENTALS OF VOICE OVER IP		
2201 THE PSTN		
2212 THE OSI LAYERS AND PROTOCOL STACKS		
2211 LANS, VLANS, WIRELESS AND OPTICAL ETHERNET		
2213 IP NETWORKS, ROUTERS AND ADDRESSES		
2214 MPLS AND CARRIER NETWORKS		
3910 CTNS CERTIFICATION EXAM		

<b>L4216</b>	<b>CTSME CERTIFIED TELECOMMUNICATIONS SUBJECT MATTER EXPERT</b>	<b>\$1595</b>	<b>\$1276</b>
	CTSME includes all CTNS, CWA, CVA and CTA Courses and Exams		
<b>L4215</b>	<b>CTA CERTIFIED TELECOMMUNICATIONS ANALYST</b>	<b>\$895</b>	<b>\$537</b>
	The CTA Certification Package is in beta release. The exam is finalized. Some courses are in the process of being expanded or updated. Current purchasers will get the updates as they are rolled out.		
	2401 FUNDAMENTALS OF TELEPHONY AND VOIP		
	2402 TELECOM EQUIPMENT		
	2403 THE TELECOMMUNICATIONS INDUSTRY		
	2404 DIGITAL		
	2405 FIBER OPTICS AND TRANSMISSION SYSTEMS		
	2406 WIRELESS TELECOMMUNICATIONS		
	2407 INTRODUCTION TO DATACOM AND NETWORKING		
	2408 DATACOM FUNDAMENTALS: IP PACKETS & MAC FRAMES		
	2409 MODEMS: REPRESENTING BITS ON RADIO & COPPER		
	2410 THE NETWORK CLOUD AND SERVICE IMPLEMENTATION		
	2412 THE OSI LAYERS AND PROTOCOL STACKS		
	2411 LANS, VLANS, WIRELESS AND OPTICAL ETHERNET		
	2413 IP ADDRESSES, ROUTERS AND NETWORKING		
	2414 MPLS AND CARRIER NETWORKS		
	2415 THE INTERNET		
	2416 IP SECURITY		
	3921 CTA CERTIFICATION EXAM		
<b>L4213</b>	<b>CWA CERTIFIED WIRELESS ANALYST</b>	<b>\$359</b>	<b>\$215</b>
	2231 WIRELESS FUNDAMENTALS		
	2232 MOBILE COMMUNICATIONS		
	2233 FIXED WIRELESS		
	3913 CWA CERTIFICATION EXAM		
<b>L4214</b>	<b>CVA CERTIFIED VoIP ANALYST</b>	<b>\$459</b>	<b>\$275</b>
	2221 FUNDAMENTALS OF VOICE OVER IP AND SIP		
	2222 VOIP SYSTEMS, COMPONENTS, JARGON AND BUZZWORDS		
	2223 VOIP ARCHITECTURES AND IMPLEMENTATION CHOICES		
	2224 VOICE PACKETIZATION, CODECS AND VOICE QUALITY		
	2225 SIP TRUNKING AND CARRIER CONNECTIONS		
	2225 IP NETWORK QUALITY: CoS, QoS, MPLS AND SLAs		
	3914 CVA CERTIFICATION EXAM		

<b>L4211</b>	<b>CIPTS CERTIFIED IP TELECOM NETWORK SPECIALIST</b>	<b>\$369</b>	<b>\$221</b>
	2212 THE OSI LAYERS AND PROTOCOL STACKS		
	2211 LANS, VLANS, WIRELESS AND OPTICAL ETHERNET		
	2213 IP NETWORKS, ROUTERS AND ADDRESSES		
	2214 MPLS AND CARRIER NETWORKS		
	3911 CIPTS CERTIFICATION EXAM		

<u>Certification Package Bundles</u>		1 Seat	5+ Seats
L4301	CTNS + CWA CERTIFICATION PACKAGE BUNDLE	\$799	\$639
L4302	CTNS + CVA CERTIFICATION PACKAGE BUNDLE	\$859	\$687
L4303	CTNS + CVA + CWA CERTIFICATION PACKAGE BUNDLE	\$1095	\$876
L4304	CTA + CVA CERTIFICATION PACKAGE BUNDLE	\$995	\$796
L4305	CTA + CVA + CWA CERTIFICATION PACKAGE BUNDLE	\$1259	\$1007
L4307	CVA + CWA CERTIFICATION PACKAGE BUNDLE	\$599	\$479

### Online Courses (Course with Exam and Completion Certificate)

Online courses may be purchased in the packages above, or individually as listed below.

#### CTNS Courses

L2241	INTRODUCTION TO BROADBAND CONVERGED IP TELECOM	\$119	\$71
L2206	WIRELESS TELECOMMUNICATIONS	\$119	\$71
L2221	FUNDAMENTALS OF VOICE OVER IP	\$119	\$71
L2201	THE PSTN	\$119	\$71
L2212	THE OSI LAYERS AND PROTOCOL STACKS	\$119	\$71
L2211	LANS, VLANS, WIRELESS AND OPTICAL ETHERNET	\$119	\$71
L2213	IP NETWORKS, ROUTERS AND ADDRESSES	\$119	\$71
L2214	MPLS AND CARRIER NETWORKS	\$119	\$71

#### CTA Courses

L2401	FUNDAMENTALS OF TELEPHONY AND VOIP	\$119	\$71
L2402	TELECOM EQUIPMENT	\$119	\$71
L2403	THE TELECOMMUNICATIONS INDUSTRY	\$119	\$71
L2404	DIGITAL	\$119	\$71
L2405	FIBER OPTICS AND TRANSMISSION SYSTEMS	\$119	\$71

L2206	WIRELESS TELECOMMUNICATIONS	\$119	\$71
L2407	INTRODUCTION TO DATACOM AND NETWORKING	\$119	\$71
L2408	DATACOM FUNDAMENTALS: IP PACKETS & MAC FRAMES	\$119	\$71
L2409	MODEMS: REPRESENTING BITS ON RADIO & COPPER	\$119	\$71
L2410	THE NETWORK CLOUD AND SERVICE IMPLEMENTATION	\$119	\$71
L2212	THE OSI LAYERS AND PROTOCOL STACKS	\$119	\$71
L2211	LANS, VLANS, WIRELESS AND OPTICAL ETHERNET	\$119	\$71
L2213	IP NETWORKS, ROUTERS AND ADDRESSES	\$119	\$71
L2214	MPLS AND CARRIER NETWORKS	\$119	\$71
L2415	THE INTERNET	\$119	\$71
L2416	IP SECURITY	\$119	\$71

#### CVA Courses

L2221	FUNDAMENTALS OF VOICE OVER IP	\$119	\$71
L2222	VoIP ARCHITECTURES AND IMPLEMENTATION CHOICES	\$119	\$71
L2223	SOFTSWITCHES, SIP, CALL SETUP AND SIP TRUNKING	\$119	\$71
L2224	VOICE PACKETIZATION, CODECS AND VOICE QUALITY	\$119	\$71
L2225	SIP TRUNKING AND CARRIER CONNECTIONS	\$119	\$71
L2226	IP NETWORK QUALITY: COS, QOS, MPLS AND SLAs	\$119	\$71

#### CWA Courses

L2231	WIRELESS FUNDAMENTALS	\$119	\$71
L2232	MOBILE COMMUNICATIONS	\$119	\$71
L2233	FIXED WIRELESS	\$119	\$71

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### Certification Exams (Exam Only)

1 Seat 5+ Seats

L3921	CTA CERTIFICATION EXAM	\$795	\$477
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## Certification Packages, Courses and Exams are ordered via the Online Catalog

All prices are in US\$.

Payment by VISA, MasterCard, AMEX, PayPal, government payment cards, debit cards and bank transfer, cash, checks and purchase orders from government and large companies in the USA and Canada are all welcome.

The Unlimited Plan allows one student to repeat a course, and to repeat the course exam until passed.

The group discount pricing is obtained by entering a group registration for five or more students and applying a coupon at checkout to obtain the listed price. Coupon numbers and instructions.

Please contact us for US Government Pricing (GSA pricing).

If you have any questions, please contact us.

We would be pleased to set up your group in the system if that works better for you.

Thank you for your business! We appreciate your patronage.

Effective 2021-04-21

## Quality you can trust

Join thousands of satisfied customers including the FBI Training Academy, US Marine Corps Communications School, US Army, Navy, Air Force and Coast Guard, the NSA and CIA, IRS, FAA, DND, CRA, CRTC, RCMP, banks, power companies, police forces, manufacturers, government, local and regional telcos, broadband carriers, individuals, telecom planners and administrators, finance, tax and accounting personnel and many more from hundreds of companies. Teracom's GSA Contract GS-02F-0053X for supplying this training to the United States Government is your assurance of approved quality and value.

